

# NEWS RELEASE FROM ADARO ENERGY

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# ADARO ENERGY HITS TARGET, DELIVERING 2012 EBITDA OF US\$1.1 BILLION

**Jakarta, March 20, 2013** – PT Adaro Energy Tbk (IDX: ADRO) announced today audited consolidated financial statements for the fiscal year ended December 31, 2012 (FYE12). Our net revenue decreased 6.6% year over year (y-o-y) to US\$3,722 million from US\$3,987 million due to decreased sales volumes and lower average selling price because of challenging market conditions. Our EBITDA and net income were US\$1,088 million and US\$383.3 million, respectively, with EBITDA in-line with our 2012 guidance of US\$1,000 million to US\$1,300 million.

Adaro Energy's President Director, Mr. Garibaldi Thohir said, "We are pleased with meeting our EBITDA target in 2012 and our record production in the fourth quarter. Our business is driven by the global coal market and we could not avoid the impact of weaker coal prices experienced for much of 2012. We have responded by focusing on consolidation and efficiency to strengthen our company. As the growth of Indonesia and all of ASEAN continues, we will be poised to be a leading energy supplier and contributor to the domestic economy."

Our coal production and sales volume in fiscal year 2012 (FY12) declined 1.0% and 4.3% y-o-y to 47.2 million tonnes (Mt) and 48.6 Mt, respectively. However, as coal markets began to rebound in 4Q12, we were able to capitalize and produced record quarterly volume of 13.3 Mt. We accomplished this despite the wettest December on record, which we credit to exposing more coal because we achieved our planned overburden target of 321 million bank cubic meter (Mbcm), removing 331 Mbcm, an 11% increase over 2011 of 299 Mbcm. Although our 2012 production was below guidance of 48 Mt to 51 Mt, we made the conscience decision not to sell additional volumes while coal prices were discounted, maintaining our strategy to preserve margin.

Please refer to our 4Q12 Quarterly Activities Report for more details of our operations.

http://www.adaro.com/files/4Q12\_Quarterly\_Activities\_Report\_English\_FINAL.pdf



Our average selling price (ASP) for Adaro's coal in FY12 decreased 3.1% y-o-y, as the weakness in global coal indices were reflected in our pricing. Adaro Energy coal cash cost (excluding royalty) increased 8.9% y-o-y to US\$38.95 per tonne. However, our cash cost was at the bottom end of 2012 guidance of US\$39 to US\$42 per tonne due to below budget fuel costs and cost reduction initiatives. The coal cash cost increase over last year is due to a larger planned stripping ratio, longer overburden hauling distances, higher fuel costs, and expensed deferred stripping cost (please refer to pages 8-9 for more detail).

In FY12, our EBITDA declined 26.2% y-o-y to US\$1,088 million from US\$1,474 million, with an EBITDA margin of 29.2%. Our EBITDA was in-line with our 2012 guidance of US\$1,000 million to US\$1,300 million. Adaro's 2012 net income declined 30.6% y-o-y to US\$383.3 million due lower volumes, reduced ASP, and increased costs.

Our balance sheet remained solid during 2012. Our net debt to last twelve months EBITDA increased to 1.79x at the end of 2012 from 1.05x at FYE11 and net debt to equity was 0.65x at FYE12, virtually flat y-o-y. Our liquidity remained robust with access to cash of nearly US\$920 million (including US\$420 million of unutilized committed funding from long-term bank facilities). This allows Adaro to maintain ample liquidity during the current cyclical downturn.



Summary of Fiscal Year 2012 Operational Performance						
FY 2012 FY 2011 % Change						
Production Volume (Mt)	47.19	47.67	-1.0%			
Sales Volume (Mt)	48.62	50.78	-4.3%			
Overburden Removal (Mbcm)	331.48	299.27	10.8%			

Summary of Fiscal Year 2012 Financial Performance (US\$ Million, Except Otherwise Noted)						
	FY 2012	FY 2011	% Change			
Net Revenue	3,722	3,987	-6.6%			
Cost of Revenue	(2,680)	(2,559)	4.7%			
Gross Profit	1,043	1,428	-27.0%			
Gross Profit Margin (%)	28.0	35.8	-7.8%			
Operating Income	836	1,131	-26.1%			
Operating Margin (%)	22.5	28.4	-5.9%			
Net Income	383	552	-30.6%			
EBITDA	1,088	1,474	-26.2%			
EBITDA Margin (%)	29.2	37.0	-7.7%			
Total Assets	6,692	5,659	18.3%			
Total Liabilities	3,697	3,217	14.9%			
Stockholders' Equity	2,995	2,442	22.6%			
Interest Bearing Debt	2,445	2,105	16.2%			
Cash and Cash Equivalents	500	559	-10.5%			
Net Debt	1,945	1,546	25.8%			
Net Debt to Equity (x)	0.65	0.63	-			
Net Debt to Last 12 Months EBITDA (x)	1.79	1.05	-			
Free Cash Flow (EBITDA - Capex)	598	849	-29.5%			
Cash from Operations to Capex (x)	0.9	1.1	-			
Basic Earnings Per Share (EPS) in US\$	0.01205	0.01721	-30.0%			

# **Review of Fiscal Year 2012 Performance**

#### **Income Statement**

#### **Net Revenue**

Adaro Energy's revenue for the twelve months ended December 31, 2012 decreased 6.6% y-o-y to US\$3,722 million from US\$3,987 million due to decreased sales volumes and a softer average selling price caused by challenging market conditions.

Coal production and sales volume in FY12 declined 1.0% and 4.3% y-o-y to 47.2 Mt and 48.6 Mt, respectively. However, as coal markets began to rebound in 4Q12, we were able to capitalize and produced a record quarterly volume of 13.3 Mt. We accomplished this despite the wettest December on record, which we credit to exposing more coal because we achieved our planned overburden target of 321 Mbcm, removing 331 Mbcm, an 11% increase over 2011 of 299.3 Mbcm. Although our 2012 production was below guidance of 48 Mt to 51 Mt, we made the conscience decision not to sell additional volumes while coal prices were discounted, maintaining our strategy to preserve margin. Even though we contracted all sales volume for 2012, most of our contracts allow customers to purchase more volumes at contracted prices. However, with the weakness in global coal indices, many of our customers elected not to exercise the option and purchased volumes from other suppliers on the



spot market at lower prices. Throughout 2012, we continued to maintain good relationships with our customers and none of our coal shipments were deferred.

Production of the E4000 (Wara) increased 42% y-o-y to 7.6 Mt, while production in 4Q12 increased 84% versus the same period in 2011. We were able to capitalize on strong demand for Wara as pricing became firmer in 4Q12, despite the over supplied market for this type of calorific value coal. In order to provide more options to our customers, we introduced a new product in 2012, E4500, which is a blend between E5000 (Tutupan) and E4000 (Wara). We sold 1.95 million tonnes of E4500 in 2012 to two customers, one in Korea and one in Indonesia. In 2013, we plan to optimize our portfolio once again and no longer market E4500, but rather sell E4700, which consists of coal mined from a newer section of North Tutupan and is not a blended product. Our average selling price for Adaro's coal in FY2012 decreased 3.1% y-o-y, as the weakness in global coal indices was reflected in our pricing. For 2013, we expect to our ASP to slightly decline due to market conditions.

# Coal Mining and Trading: Adaro Indonesia and Coaltrade

Our coal mining and trading division comprised 92.4% of revenues for FY12, with PT Adaro Indonesia (AI) accounting for most of revenues and our trading division, Coaltrade Services International Pte. Ltd. (CTI), contributing a small part to the segment. For FY12, net revenue from coal mining and trading decreased 7.2% to US\$3,439 million from US\$3,706 million due to reduced coal volumes and ASP as described above.

#### Mining Services: SIS

PT Saptaindra Sejati (SIS), our mining services division, net revenues for 2012 increased 9.4% y-o-y to US\$210.3 million from US\$192.2 million due to higher overburden removal and coal extraction for third party customers. New and larger heavy equipment, which arrived in 1H12, aided in the growth. We have the heavy equipment capacity to reach our production goals through at least 2013. In FY12, overburden removal increased 15% to 192.9 Mbcm and coal extraction increased 8% to 24.5 Mt.

# Others (Adaro Logistics): Coal Terminal, Barging, Ship Loading and Dredging Our other business segments include AE's subsidiaries PT Alam Tri Abadi (ATA), coal port operator PT Indonesia Bulk Terminal (IBT), the barging and ship loading division PT Maritim Barito Perkasa (MBP) and water toll contractor PT Sarana Daya Mandiri (SDM). Total revenue in 2012 from these business segments, net of eliminations, decreased 17.7% y-o-y to US\$73.5 million from US\$89.4 million, due to lower fuel sales to third party barging companies by ATA.

MBP increased total coal barged by 42% y-o-y to 22.5 Mt for 2012 from 15.8 Mt for 2011 due to more Adaro tonnage allocated, additional barges and tugs purchased, and shorter cycle times at the Taboneo Anchorage. Total coal loaded to ships for FY12 increased 15% y-o-y to 15.6 Mt from 13.6 Mt. Nearly all tonnage that MBP handles is for Adaro.



Our coal port operator, IBT, loaded 55 vessels and 3.8 Mt of coal for FY12, a decrease of 15% and 13% y-o-y, respectively. Adaro's coal loaded increased 15% y-o-y to 2.4 Mt from 2.1 Mt and accounted for 63.3% of total coal loaded at IBT. Overall, usage of IBT for Adaro has decreased, as the economics are more attractive to load vessels using floating cranes, but for periods of high volumes, such as in 4Q12, we still rely on IBT.

#### **Cost of Revenue and Cash Cost**

Cost of revenue in FY12 increased 4.7% y-o-y to US\$2,680 million from US\$2,559 million, largely due to our decision to expense a portion of our deferred stripping cost on our balance sheet (please refer to pages 8-9 for more detail). Adaro Energy coal cash cost (excluding royalty) increased 8.9% y-o-y to US\$38.95 per tonne from US\$35.76 per tonne. However, we were able to keep costs at the bottom end of 2012 cash cost guidance of US\$39 to US\$42 per tonne, due to below budget fuel costs and cost reduction initiatives. The coal cash cost increase over last year is due to a larger planned stripping ratio, longer overburden hauling distances, higher fuel costs, and expensed deferred stripping cost.

### Coal Mining and Trading: Adaro Indonesia and Coaltrade

Total cost of revenue in 2012 for Coal Mining and Trading increased 4.5% y-o-y to US\$2,409 million from US\$2,305 million.

Coal mining costs for FY12 increased 25.4% y-o-y to US\$1,315 million from US\$1,048 million due to a larger planned strip ratio, longer overburden hauling distances, higher fuel prices, and expensed deferred stripping cost. Our weighted average planned stripping ratio, which measures the volume of overburden per tonne of coal, for 2012 was 6.4x compared to 5.9x in 2011. For 2013, our average planned stripping ratio is 5.75x. We are able to lower our stripping ratio in order to reduce costs in 2013, without affecting our long-term mine plan, because we achieved our planned overburden target of 321 Mbcm, removing a total of 331 Mbcm, even as coal volumes decreased.

We manage and procure the fuel for all of our mining contractors. To mitigate risks associated with oil price fluctuations, we enter a portion of our fuel needs into hedging agreements. In April 2012, we hedged 85% of our second quarter and 50% of our third and fourth quarter fuel needs in the low US\$0.90's per liter. Our hedged fuel prices were below the budget, helping our 2012 coal cash cost of US\$38.95 per tonne end the year at the bottom end of guidance. Coal mining accounted for 69.4% of our coal cash cost.

#### Coal Processing

Coal processing costs decreased 12.1% in 2012 to US\$128.8 million from US\$146.5 million in 2011 due to less coal production. Coal processing costs consist of the cost to crush the coal at the Kelanis River Terminal and other costs not borne by mining contractors, including the cost for repair and maintenance of the hauling road. Coal processing accounted for 6.8% of our coal cash cost.



# Royalties to Government

Our royalties to the Government of Indonesia decreased 5.3% y-o-y to US\$383.7 million from US\$405.4 million as revenues contracted. Royalties accounted for 14.3% of our total cost of revenue.

# Freight and Handling

Our freight and handling cost for 2012 was lower by 2.9% y-o-y to US\$275.7 million from US\$283.9 million as our coal volumes decreased. Freight and handling accounted for 14.6% of our coal cash cost in 2012.

### Mining Services: SIS

Our mining services' cost is associated with our mining contractor, SIS. The cost of revenue from this segment increased 22.7% y-o-y to US\$207.2 million from US\$168.9 million due to the increase in SIS's third party coal getting and overburden removal activities and the associated higher consumables, employee costs, and repair and maintenance. SIS's repair and maintenance increased 23.2% to US\$51.9 million, employee costs increased 113.8% to US\$48.9 million, and consumables increased 7.6% to US\$44.7 million. Mining services accounted for 7.7% of our total cost of revenue.

# Others (Adaro Logistics): Coal Terminal, Barging, Ship Loading and Dredging

The costs associated with our other subsidiaries, which are substantially all attributed to logistics, in 2012 decreased 24.8% y-o-y to US\$64.1 million from US\$85.3 million, corresponding to the decrease in third party revenue from this segment. Costs related to our other subsidiaries accounted for 2.4% of our total cost of revenue.

# **Operating Expenses, Other Expense and Operating Income**

Operating expenses for 2012 increased 19.5% y-o-y to US\$173.1 million from US\$144.8 million primarily due to higher employee costs and other general and administrative (G&A) costs. Selling and marketing expenses decreased 23.2% y-o-y to US\$50.8 million due to lower sales volume of coal and less coal sales to countries in which we use agents. Employee costs increased 34.2% y-o-y to US\$53.8 million from US\$40.1 million due to more employee benefits and a larger permanent workforce, while other G&A costs increased 77.1% y-o-y to US\$68.5 million from US\$38.7 million mainly due to the G&A of new companies acquired.

In 2Q12, Bapepam revised its regulation on the presentation of financial statements, causing operating income to include "other expenses." Other expenses in 2012 totaled US\$33.2 million, which mainly consist of foreign exchange gain/loss. Previously, this line item was a non-operating expense.

Operating income declined 26.1% y-o-y to US\$836.4 million from US\$1,131 million. Operating margin reduced to 22.5% in 2012 from 28.4% in 2011 as revenues decrease while costs increased.

#### **EBITDA**

Our EBITDA declined 26.2% y-o-y to US\$1,088 million in 2012 from US\$1,474 million in 2011, with an EBITDA margin of 29.2%. We maintained amongst the best



EBITDA margin for Indonesian thermal coal, as pricing pressure has been industry wide and we will continue to focus on cost discipline and efficiency.

#### **Net Income**

Our FY12 net income contracted 30.6% y-o-y to US\$383.3 million. The decrease in net income was due to lower volumes and higher costs, notably from higher coal mining costs and the expensed deferred stripping cost; however, we continue to focus on our reducing expenses and improving operational efficiencies. We incurred an income tax expense of US\$330.4 million in 2012, a 26.7% decrease y-o-y.

# **Balance Sheet**

#### **Total Assets**

Adaro Energy's total assets increased 18.3% to US\$6,692 million at FYE12 from US\$5,659 million at FYE11. The increase is attributed mostly to additional mining properties from the PT Bhakti Energi Persada (BEP) transaction and mining equipment purchased to support Adaro's growth plan.

### Cash and Cash Equivalents

At end of 2012, cash and cash equivalents accounted for 7.5% of total assets. Adaro Energy recorded cash and cash equivalents 10.5% lower at US\$500.4 million compared to US\$558.9 million in 2011, mainly due to cash outflows to fund working capital, capital expenditures and debt repayment.

# Trade Receivables

At the end of 2012, trade receivables stayed relatively flat y-o-y at US\$474 million. Trade receivables are mainly associated with Adaro Indonesia's customers and SIS's domestic third party customers from different industries, including blue chip utilities, cement, as well as pulp and paper companies. Approximately 92% of the trade receivables were due within 30 days. For the remaining amount, no provision has been set aside as management remains comfortable on its collectability. Trade receivables account for 7.1% of total assets.

#### Fixed Assets

Fixed assets increased 23.5% y-o-y to US\$1,769 million at the end of 2012 from US\$1,432 million at end of 2011. During 2012, the growth in fixed assets included, US\$166.9 million for heavy equipment, US\$55.8 million for leased assets, US\$14.5 million for vessels and US\$261.8 million for construction in progress, which largely consisted of our 2x30 MW power plant and Overburden Out of Pit Crushing and Conveying System (OPCC). Fixed assets represented 26.4% of our total assets.

# Advances and Prepayments

Advances and prepayments at the end of 2012 decreased 17.6% y-o-y to US\$134.2 million compared to US\$162.8 million in 2011. Approximately US\$78.2 million consisted of advances to suppliers for heavy equipment purchases and a steam turbine generator for our 2x30 MW power plant. Additionally, US\$21.0 million for advances of fuel purchases and US\$5.4 million were advances for investments for the



development of coal mining projects. The remaining balance is for advances for prepayment for liquidity services, rent and insurance, and other.

#### Investments in Associates

Investments in associates stayed relatively flat y-o-y and ended 2012 at US\$393.6 million, with \$370.7 million related to our investment in the IndoMet Coal (IMC) project. The additional amount represents our 35% stake in PT Servo Meda Sejahtera (US\$18.8 million) as well as the investment in our 34% interest in PT Bhimasena Power Indonesia (US\$3.7 million).

# Mining Properties

Mining properties increased 53.6% y-o-y to US\$1,927 million at FYE12 from US\$1,255 million at the end 2011. This is primarily due to the consolidation of BEP into Adaro Energy.

# **Deferred Stripping Costs**

Adaro Indonesia's planned stripping ratio increased to 6.4x for 2012, averaged from the Tutupan, Wara and Paringin pits, from 5.9x in 2011. This growth was part of our two year mine plan of above average overburden removal at the Tutupan pit, as we excavated from deeper areas, pushed back the high wall, and widened the ramps to reduce truck congestion, in order to continue to operate the mine safe, reliable and efficient. The robust price environment during 2011 and through the beginning of 2012 supported our plan for higher overburden removal as we continued to grow and invest in our mining operation.

Overburden removal was strong in 2012 due to favorable weather conditions and good contractor performance. We achieved our planned overburden target of 321 Mbcm, removing a total of 331 Mbcm, as a contractor exceeded the overburden volume agreements. This unplanned pre-stripping has caused a pending payment for 9 Mbcm that will be settled in the first quarter of 2013. Not simply accepting overruns is part of Adaro's efforts to tighten cost controls at our operations, while helping the contractor to manage excess equipment and labor.

In 2012, our actual stripping ratio exceeded our planned stripping ratio of 6.4x, as we hit our overburden volume target of 321 Mbcm but due to market conditions did not produce as much coal as initially planned. If the actual strip ratio exceeds the planned strip ratio, the value of the difference is accounted for as a deferred stripping cost on the balance sheet. When we decided to lower our production target due to poor market conditions, we decided not to lower our overburden target as any additional overburden removal above the 6.4x strip ratio, while it would increase our deferred stripping costs, would also be pre-stripping for 2013, thus allowing us to further decrease the 2013 strip ratio. We decided to expense our 2012 deferred stripping cost of US\$55.3 million, in-line with our strategy to manage our business and balance sheet conservatively, decreasing the deferred stripping cost balance to US\$42.8 million at FYE12 from US\$160.8 million at 9M12 and US\$47.9 million at FYE11. We also amortized \$5.1 million of 2011's deferred stripping balance of US\$47.9 million in 2012.



We seek to have our planned strip ratio meet our actual strip ratio at the end of each year; however, we sometimes do experience deviations. Going forward, should our actual strip ratio not be significantly different from our planned strip ratio, then we could look to expense deferred stripping cost that we accrued for the year, so as to instill further emphasis on cost discipline throughout the company and maintain our strong balance sheet.

#### **Total Liabilities**

Adaro Energy's total liabilities increased 14.9% y-o-y to US\$3,697 million at the end of 2012 from US\$3,217 million at end of 2011. The current liabilities increased 15.4%, largely due to an increase of current bank loan maturities, whereas non-current liabilities rose 14.8% due to higher utilized bank loans and deferred tax liabilities.

#### Taxes Payable

Adaro Energy's taxes payable declined 41.6% to US\$40.6 million at the end of 2012 compared to 2011 because of higher installments of tax paid for 2012.

# Current Maturities of Long-term Borrowings

Current financial obligations for 2012 increased 117% to US\$300.0 million compared to US\$138.2 million as of the end of 2011 as long-term liabilities became current. We also made US\$162.5 million of repayments for the current maturity of banks loans in 2012.

## Long-term Borrowings

Adaro Energy's total long-term borrowings rose by 9.1% y-o-y to US\$2,145 million at FYE12 from US\$1,966 million at FYE11. During 2012, we drew down a net of US\$300 million from AI's unsecured loan, US\$20 million from SIS's syndicated bank loan and US\$160 million from MBP's bank loan to help fund capital expenditures, working capital, and refinancing.

With an undrawn US\$300 million from our ten-year unsecured loan facility, US\$40 million from MBP's seven-year bank loan and US\$80 million from SIS's seven-year syndicated bank loan, Adaro Energy has access to cash and undrawn credit facilities of nearly US\$920 million as of the end of 2012. This allows us to maintain ample liquidity during the current cyclical downturn.

In February 2011, SIS refinanced its existing 2008 US\$300 million five-year loan with a US\$400 million seven-year syndicated bank loan. The loan is guaranteed by Adaro Energy and a portion of this loan will be used for expansion plans. At the end of 2012, the outstanding principal was US\$320.0 million.

In July 2011, AI obtained a US\$750 million ten-year loan from its relationship banks. The loan is guaranteed by Adaro Energy and will be used for capital expenditure, working capital and general corporate purposes. At the end of 2012, the outstanding principal was US\$445.5 million.

In June 2012, MBP, our barging contractor, obtained a US\$160 million seven-year loan from its relationship banks, which included a US\$140 million term loan and



US\$20 million revolving credit facility. The loan will be used for capital expenditure and refinancing purposes. Furthermore, in July MBP obtained an additional US\$40 million seven-year committed standby revolving credit facility. Adaro Energy guarantees both of the loans. At the end of 2012, the outstanding principal was US\$160 million.

# **Cash Flows**

# **Cash Flows from Operating Activities**

Our operating cash flows for 2012 decreased 39.2% or US\$279.4 million to US\$432.7 million from US\$712.2 million. The majority of the decrease is due to an increase of payments to suppliers and income tax payments. Payments to suppliers grew US\$175.6 million to US\$2,371 million and income tax payments increased US\$116.0 million to US\$445.9 million due to higher installments of income taxes.

#### **Cash Flows from Investing Activities**

Our cash flows used in investing activities during 2012 decreased 52.1% to US\$509.8 million. During the period, we spent US\$490.0 million on additional fixed assets and mining properties. We revised our capital expenditure guidance mid-2012 to US\$400 million to US\$500 million from US\$650 million to US\$700 million, in order to preserve cash. The largest reduction in spend was for heavy equipment as our current fleet provides us adequate capacity for our production target at least through 2013.

## **Cash Flows from Financing Activities**

Net cash flow from financing activities for 2012 decreased to US\$24.7 million compared to US\$304.5 million in 2011. During FY12, we withdrew a net of US\$20 million from SIS' syndicated bank loan, US\$300 million from Adaro's facility agreement, and US\$160 million from MBP's facilities agreement to fund working capital and capital expenditure needs. We made bank loan repayments of US\$162.5 million mostly associated with AI and Coaltrade's loan installments.

#### Lampiran 1/1 Schedule

LAPORAN POSISI KEUANGAN KONSOLIDASIAN 31 DESEMBER 2012 DAN 2011 DAN 1 JANUARI 2011

(Dinyatakan dalam ribuan Dolar AS, kecuali nilai nominal dan data saham)

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2012 AND 2011 AND 1 JANUARY 2011

(Expressed in thousands of US Dollars, except for par value and share data)

	Catatan/ Notes	2012	2011*	1 Januari/ <i>January</i> 2011*	
ASET					ASSETS
ASET LANCAR					CURRENT ASSETS
Kas dan setara kas	5	500,368	558,872	607,271	Cash and cash equivalents
Kas dan deposito berjangka yang dibatasi penggunaannya -					Restricted cash and time
bagian lancar	6	-	140	282	deposits - current portion
Piutang usaha					Trade receivables
- Pihak ketiga	7	474,013	471,116	275,426	Third parties -
<ul> <li>Pihak berelasi</li> </ul>	7, 34	-	226	-	Related party -
Persediaan	9	64,487	52,420	32,045	Inventories
Pajak dibayar dimuka	33a	142,906	25,574	71,463	Prepaid taxes
Pajak yang bisa dipulihkan					Recoverable taxes -
kembali - bagian lancar	33b	89,266	80,410	78,412	current portion
Piutang lain-lain - pihak ketiga		11,205	13,528	3,110	Other receivables - third parties
Pinjaman ke pihak ketiga	22	36,670	36,542	-	Loans to third parties
Pinjaman ke pihak berelasi	34	44,562	15,508	-	Loan to related party
Instrumen keuangan derivatif		-	666	-	Derivative financial instruments
Uang muka dan biaya dibayar	0	40.000	40.004	44.040	Advances and prepayments -
dimuka - bagian lancar	8	46,062	40,301	41,612	current portion
Aset lancar lain-lain		4,336	2,222	<u>155</u>	Other current assets
Total aset lancar		1,413,875	1,297,525	1,109,776	Total current assets
ASET TIDAK LANCAR					NON-CURRENT ASSETS
Kas dan deposito berjangka					
yang dibatasi penggunaannya -					Restricted cash and time deposits
bagian tidak lancar	6	801	801	1,012	<ul> <li>non-current portion</li> </ul>
Investasi pada entitas asosiasi	12	393,647	395,783	357,347	Investments in associates
Aset keuangan tersedia untuk dijual	4e	-	65,708	-	Available-for-sale financial assets
Uang muka dan biaya dibayar					Advances and prepayments -
dimuka - bagian tidak lancar	8	88,157	122,491	77,330	non-current portion
Pajak yang bisa dipulihkan					Recoverable taxes -
kembali - bagian tidak lancar	33b	15,451	16,540	-	non-current portion
Biaya pengupasan tanah yang	0.4	40.000	47.044		5 ( ) ( )
ditangguhkan	24	42,808	47,911	-	Deferred stripping costs
Aset eksplorasi dan evaluasi	10	570	4 054 070		Exploration and evaluation assets
Properti pertambangan	13	1,927,467	1,254,972	1,013,212	Mining properties
Aset tetap	11 14	1,769,016	1,432,299	967,797	Fixed assets
Goodwill Aset pajak tangguhan	14 33e	1,022,173 8,340	1,005,506 5,544	930,743 4,789	Goodwill Deferred tax assets
Aset tidak lancar lain-lain	SSE	9,951	5,5 <del>44</del> 13,881	4,769 <u>8,113</u>	Other non-current assets
Aset liuan laiteat laitt-laitt		<u> </u>	13,001	0,113	Outer Horr-Current assets
Total aset tidak lancar		5,278,381	4,361,436	3,360,343	Total non-current assets
TOTAL ASET		6,692,256	5,658,961	4,470,119	TOTAL ASSETS

<sup>\*</sup> Disajikan kembali, lihat Catatan 44

<sup>\*</sup> As restated, refer to Note 44

#### Lampiran 1/2 Schedule

LAPORAN POSISI KEUANGAN KONSOLIDASIAN 31 DESEMBER 2012 DAN 2011 DAN 1 JANUARI 2011

(Dinyatakan dalam ribuan Dolar AS, kecuali nilai nominal dan data saham)

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2012 AND 2011 AND 1 JANUARY 2011

(Expressed in thousands of US Dollars, except for par value and share data)

	Catatan/ Notes	2012	2011*	1 Januari/ <i>January</i> 2011*	
LIABILITAS DAN EKUITAS					LIABILITIES AND EQUITY
LIABILITAS					LIABILITIES
LIABILITAS JANGKA PENDEK Utang usaha Utang dividen Beban akrual Utang pajak Utang royalti Bagian lancar atas pinjaman jangka panjang: - Utang sewa pembiayaan - Utang bank Instrumen keuangan derivatif	15 28 17 33c 16	352,675 35,185 35,539 40,637 128,392 31,643 268,408 1,979	388,342 39,192 69,591 132,429 35,695 102,549 4,097	268,394 82,080 15,110 75,906 41,001 149,814 10,100	CURRENT LIABILITIES  Trade payables Dividend payable Accrued expenses Taxes payable Royalties payable Current maturity of long-term borrowings: Finance lease payables - Bank loans - Derivative financial instruments
Utang lain-lain		4,765	7,306	2,091	Other liabilities
Total liabilitas jangka pendek		899,223	779,201	644,496	Total current liabilities
LIABILITAS JANGKA PANJANG Pinjaman jangka panjang setelah dikurangi bagian yang akan jatuh tempo dalam satu tahun: - Utang sewa pembiayaan - Utang bank Senior Notes Instrumen keuangan derivatif	18 19 20	58,819 1,298,082 788,530 467	39,551 1,139,480 787,292 1,385	47,760 567,522 786,148 6,131	NON-CURRENT LIABILITIES  Long-term borrowings, net of current maturities: Finance lease payables - Bank loans - Senior Notes Derivative financial instruments
Biaya pengupasan tanah yang masih harus dibayar Liabilitas pajak tangguhan Utang pihak berelasi non-usaha	24 33e 34	601,089 500	435,694 500	34,304 325,781 500	Accrued stripping costs Deferred tax liabilities Non-trade related party payables Post employment benefit
Kewajiban imbalan pasca kerja Provisi reklamasi dan penutupan tambang	21 23	34,281 16,211	20,915 12,720	15,814 9,452	obligations Provision for mine reclamation and closure
Total liabilitas jangka panjang		2,797,979	2,437,537	1,793,412	Total non-current liabilities
EKUITAS					EQUITY
Ekuitas yang diatribusikan kepada pemilik entitas induk Modal saham - modal dasar 80.000.000.000 lembar; ditempatkan dan disetor penuh 31.985.962.000 lembar dengan nilai nominal Rp 100					Equity attributable to owners of the parent Share capital - authorised 80,000,000,000 shares; issued and fully paid 31,985,962,000 shares at par value of Rp 100
per saham Tambahan modal disetor, neto Saldo laba Pendapatan komprehensif lainnya	25 26 27 2i	342,940 1,154,494 1,066,661 (5,125)	342,940 1,154,494 942,000 (3,563)	342,940 1,154,494 542,557 (10,988)	per share Additional paid-in-capital, net Retained earnings Other comprehensive income
Total ekuitas yang diatribusikan kepada pemilik entitas induk		2,558,970	2,435,871	2,029,003	Total equity attributable to owners of the parent
Kepentingan non-pengendali	29	436,084	6,352	3,208	Non-controlling interests
Total ekuitas		2,995,054	2,442,223	2,032,211	Total equity
TOTAL LIABILITAS DAN EKUITAS	5	6,692,256	5,658,961	4,470,119	TOTAL LIABILITIES AND EQUITY

\* Disajikan kembali, lihat Catatan 44

\* As restated, refer to Note 44

#### Lampiran 2/1 Schedule

LAPORAN LABA RUGI KOMPREHENSIF KONSOLIDASIAN UNTUK TAHUN-TAHUN YANG BERAKHIR 31 DESEMBER 2012 DAN 2011

(Dinyatakan dalam ribuan Dolar AS, kecuali laba bersih per saham dasar dan dilusian)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2012 AND 2011

(Expressed in thousands of US Dollars, except for basic and diluted earnings per share)

	Catatan/ <i>Not</i> es	2012	2011*	
Pendapatan usaha	30	3,722,489	3,987,405	Revenue
Beban pokok pendapatan	31	(2,679,867)	(2,559,012)	Cost of revenue
Laba bruto		1,042,622	1,428,393	Gross profit
Beban usaha Beban lain-lain, neto	32 35	(173,067) (33,171)	(144,822) (152,365)	Operating expenses Other expenses, net
Laba usaha		836,384	1,131,206	Operating income
Biaya keuangan Pendapatan keuangan Bagian atas rugi neto entitas asosiasi	12	(118,347) 11,119 (15,432) (122,660)	(119,758) 6,718 (15,555) (128,595)	Finance costs Finance income Share in net loss of associates
Laba sebelum pajak penghasilan		713,724	1,002,611	Profit before income tax
Beban pajak penghasilan	33d	(330,417)	(450,508)	Income tax expense
Laba tahun berjalan		383,307	552,103	Profit for the year
Pendapatan komprehensif lainnya tahun berjalan setelah pajak Selisih kurs karena penjabaran laporan keuangan Bagian atas pendapatan komprehensif lain dari entitas asosiasi Bagian efektif dari keuntungan instrumen lindung nilai		(2,143) (166)	(860) (565)	Other comprehensive income for the year, net of tax Exchange difference due to financial statements translation Share of other comprehensive income of associates Effective portion of gains on hedging instruments designated
dalam rangka lindung nilai arus kas Beban pajak penghasilan terkait pendapatan komprehensif lain	nya	1,324 (577)	12,003 (3,181)	as cash flow hedges Related income tax expense on other comprehensive income
Total pendapatan komprehensif lainnya tahun berjalan setelah pajak		(1,562)		Total other comprehensive income for the year, net of tax
Total laba komprehensif tahun berjalan		381,745	559,500	Total comprehensive income for the year

<sup>\*</sup> Disajikan kembali, lihat Catatan 44

<sup>\*</sup> As restated, refer to Note 44

#### Lampiran 2/2 Schedule

LAPORAN LABA RUGI KOMPREHENSIF KONSOLIDASIAN UNTUK TAHUN-TAHUN YANG BERAKHIR 31 DESEMBER 2012 DAN 2011

(Dinyatakan dalam ribuan Dolar AS, kecuali laba bersih per saham dasar dan dilusian)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2012 AND 2011

(Expressed in thousands of US Dollars, except for basic and diluted earnings per share)

	Catatan/ Notes	2012	2011*	
Laba tahun berjalan yang diatribusikan kepada:				Profit for the year attributable to:
Pemilik entitas induk		385,347	550,354	Owners of the parent
Kepentingan non-pengendali	29	(2,040)	1,749	Non-controlling interests
Laba tahun berjalan		383,307	552,103	Profit for the year
Total laba rugi komprehensif tahun berjalan yang diatribusikan kepada:				Total comprehensive income for the year attributable to:
Pemilik entitas induk		383,785	557,779	Owners of the parent
Kepentingan non-pengendali	29	(2,040)	1,721	Non-controlling interests
Total laba rugi komprehensif tahun berjalan		381,745	<u>559,500</u>	Total comprehensive income for the year
Laba bersih per saham - dasar - dilusian	36	0.01205 0.01155	0.01721 0.01721	<b>Earnings per share</b> basic - diluted -

<sup>\*</sup> Disajikan kembali, lihat Catatan 44

<sup>\*</sup> As restated, refer to Note 44

#### Lampiran 3 Schedule

#### LAPORAN PERUBAHAN EKUITAS KONSOLIDASIAN UNTUK TAHUN-TAHUN YANG BERAKHIR 31 DESEMBER 2012 DAN 2011

(Dinyatakan dalam ribuan Dolar AS)

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER 2012 AND 2011

(Expressed in thousand of US Dollars)

Diatribusikan kepada pemilik entitas induk/Attributable to owners of the parent												
							an komprehensif I					
_	Catatan/ Notes	Modal saham/ Share capital	Tambahan modal disetor, neto/ Additional paid-in- capital, net	Saldo laba/Rei Dicadangkan/ Appropriated	<u>tained earnings</u> Belum dicadangkan/ Unappropriated	Akumulasi penyesuaian translasi/ Cumulative translation adjustments	Bagian pendapatan komprehensif lain dari entitas asosiasi/ Share of other comprehensive income of associates	Lindung nilai arus kas/ Cash flow hedges	Jumlah/ Total	Kepentingan Non- pengendali/ Non- controlling interests	Jumlah Ekuitas/ Total equity	
Saldo pada 1 Januari 2011		342,940	1,154,494	25,583	516,974	(46)	444	(11,386)	2,029,003	3,208	2,032,211	Balance as at 1 January 2011
Total laba rugi komprehensif tahun berjalan		-	-	-	550,354	(799)	(565)	8,789	557,779	1,721	559,500	Total comprehensive income for the year Appropriation of retained
Saldo laba yang dicadangkan Dividen Akuisisi entitas anak	27 28	- - -	- - -	12,148 - -	(12,148) (150,911)	:	- - -		(150,911) -	- - 823	(150,911) 823	earnings Dividend Acquisition of a subsidiary
Penambahan selama tahun berjalan		<u>-</u>			<del></del>	<del>-</del>	<del></del>			600	600	Addition during the year
Saldo 31 Desember 2011		342,940	1,154,494	37,731	904,269	(845)	(121)	(2,597)	2,435,871	6,352	2,442,223	Balance as at 31 December 2011
Total laba rugi komprehensif tahun berjalan		-	-	-	385,347	(2,143)	(166)	747	383,785	(2,040)	381,745	Total comprehensive income for the year
Saldo laba yang dicadangkan Dividen Akuisisi entitas anak Pembelian kepentingan non pengendali oleh Grup	27 28	- - -	: : 	5,504 - - -	(5,504) (260,686) -	- - -	- - - -	- - -	(260,686) - -	(487) 432,524 (265)	(261,173) 432,524 (265)	Appropriation of retained earnings Dividend Acquisition of a subsidiary Purchase of non controlling interest by the Group
Saldo pada 31 Desember 2012		342,940	1,154,494	43,235	1,023,426	(2,988)	(287)	(1,850)	2,558,970	436,084	2,995,054	Balance as at 31 December 2012

#### Lampiran 4/1 Schedule

LAPORAN ARUS KAS KONSOLIDASIAN UNTUK TAHUN-TAHUN YANG BERAKHIR 31 DESEMBER 2012 DAN 2011

(Dinyatakan dalam ribuan Dolar AS)

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2012 AND 2011

(Expressed in thousands of US Dollars)

	2012	2011	
Arus kas dari aktivitas operasi			Cash flows from operating activities
Penerimaan dari pelanggan	3,709,818	3,791,489	Receipts from customers
Pembayaran kepada pemasok	(2,371,050)	(2,195,407)	Payments to suppliers
Pembayaran kepada karyawan	(131,694)	(110,410)	Payments to employees
Penerimaan dari pendapatan bunga	7,173	6,210	Receipts of finance income
Pembayaran royalti	(201,759)	(198,333)	Payments of royalties
Pembayaran pajak penghasilan	(445,866)	(329,933)	Payments of income taxes
Pembayaran beban bunga dan keuangan	(114,879)	(106,013)	Payments of interest and finance costs
Pembayaran lain-lain, neto	(19,026)	(145,447)	Other payments, net
Arus kas bersih yang diperoleh dari			Net cash flows provided
aktivitas operasi	432,717	712,156	from operating activities
Arus kas dari aktivitas investasi			Cash flows from investing activities
Penambahan aset tetap dan properti			Addition of fixed assets and mining
pertambangan	(490,034)	(625,562)	properties
Hasil penjualan aset tetap Pembelian kepemilikan	5,723	5,699	Proceeds from disposal of fixed assets
pada perusahaan asosiasi	-	(25,887)	Purchase of interest in associates
Pembelian investasi pada efek ekuitas	-	(65,708)	Purchase of equity securities
Pinjaman pada pihak ketiga	-	(36,542)	Loan to a third party
Pinjaman pada pihak berelasi	(26,474)	(15,000)	Loan to a related party
Arus kas masuk/(keluar) bersih dari			Net cash inflow/(outflow) from
akuisisi entitas anak	1,345	(301,458)	acquisition of subsidiaries
Pembayaran atas penambahan aset	(0.40)		Payment for addition of exploration and
eksplorasi dan evaluasi	(340)		evaluation assets
Arus kas bersih yang digunakan untuk aktivitas investasi	(509,780)	(1,064,458)	Net cash flows used in investing activities
	(000,100)	(1,001,100)	
Arus kas dari aktivitas pendanaan			Cash flows from financing activities
Pembelian kepentingan non-pengendali	(231)	-	Purchase of non-controlling interest
Penerimaan hutang bank	495,000	870,000	Proceeds of bank loans
Pembayaran hutang bank	(162,500)	(326,410)	Repayments of bank loans
Pembayaran pinjaman ke pihak ketiga	(35,745)	-	Repayment of loan to third parties
Pembayaran beban yang berhubungan	(= 4=4)	(44.050)	5
dengan pinjaman	(5,451)	(44,659)	Payments of loan related costs
Penerimaan dari penerbitan saham anak		600	Receipts from issue of new shares
perusahaan dari pihak minoritas Transfer dari kas dan deposito	-	600	in subsidiary from minority party Transfer from restricted cash
berjangka yang dibatasi penggunaannya	140	353	and time deposits
Pembayaran dividen	(225,501)	(150,911)	Payments of dividends
Pembayaran dividen kepada kepentingan	(220,001)	(100,511)	Payment of dividend to non-controlling
non-pengendali	(487)	_	interest
1 - 0	( )		Payments of obligations under
Pembayaran hutang sewa pembiayaan	(40,560)	(44,498)	finance leases
Arus kas bersih yang diperoleh dari			Net cash flows provided from
aktivitas pendanaan	24,665	304,475	financing activities

#### Lampiran 4/2 Schedule

LAPORAN ARUS KAS KONSOLIDASIAN UNTUK TAHUN-TAHUN YANG BERAKHIR 31 DESEMBER 2012 DAN 2011

(Dinyatakan dalam ribuan Dolar AS)

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2012 AND 2011

(Expressed in thousands of US Dollars)

	2012	2011	
Penurunan bersih kas dan setara kas	(52,398)	(47,827)	Net decrease in cash and cash equivalents
Kas dan setara kas pada awal tahun	558,872	607,271	Cash and cash equivalents at the beginning of the year
Efek perubahan nilai kurs pada kas dan setara kas	(6,106)	(572)	Effect of exchange rate changes on cash and cash equivalents
Kas dan setara kas pada akhir tahun (lihat Catatan 5)	500,368	558,872	Cash and cash equivalents at the end of the year (refer to Note 5)

Lihat Catatan 38 untuk penyajian transaksi non-kas Grup.

Refer to Note 38 for presentation of the Group's non-cash transactions.